

AREAS OF SERVICE:

- ✓ Starting the conversation
- ✓ Retirement home transition/placement
- ✓ Empty nest planning
- ✓ Dementia programs
- ✓ Cohabitation of seniors or families
- ✓ Leaseback programs
- ✓ Real Estate, transitions and downsizing
- ✓ Out of Province referral program
- ✓ Adult children faced with aging parent(s)
- ✓ Families need for accessibility
- ✓ Financial review & guaranteed income*
- ✓ Healthcare navigation*
- ✓ Next steps after the death of a spouse or partner



HOW TO GET STARTED:

Congratulations!

By simply reading this brochure you have already begun taking your first step in the process and are now just one step away from connecting with us.

Simply call or email us now!
(No charge and No obligation)

One of our advisors will connect with you shortly.

*3rd Party

Pivotal is the first of its kind offering older adults, their families and organizations a network of solutions designed to ease the stress in managing life's transitions.

Master-ASA
pivotal **Senior Transitions**
• Real Estate • Lifestyle choice
• Condo • Retirement • LTC

pivotal
ASA™ **Real Estate Education**
• Accredited Senior Agent™

pivotal
THE ASHBY MEMORY METHOD™ **Dementia/Alzheimer's**
• Programs for both families and Allied healthcare
• The Ashby Memory Method™

pivotal
W.R.A.F.T.™ **MOHLTC/RHRA/MOL**
• Compliance and Education

pivotal
MASTER-ASA™ **Retirement Lifestyle**
• Real Estate • Consulting • Placement

pivotal
DEMENTIA DOORS™ **Vinyl Door Wraps**
• Resident comfort and safety

Find out how Pivotal's programs can help your family or organization improve the quality of life of older adults

Call 1-888-665-3818 ext 1
to speak with one of our advisors

www.PivotalAgingInnovations.com

www.DementiaTherapy.ca

E-mail:

Paul Cutajar paul@PivotalAgingInnovations.com

Denise Bedard denise@PivotalAgingInnovations.com

pivotal

aging innovations inc.

Consulting services for older adults and their families



Pivotal delivers a holistic approach in providing solutions for older adults in transition while consistently offering a person centred approach



FIRST STEPS: In working with older adults and their families we have witnessed that taking the first step is always the hardest! Asking for or admitting the need for help is a challenge for all of us. Pivotal's consulting services are designed to provide a safe, comfortable start in planning your next steps. When it comes to asking the difficult questions, who do you trust and who do you ask? As older adults facing challenges, we often shy away or deny ourselves the opportunity of discovering solutions for fear of the answers. The reality is, Knowledge Is Power. The power to shape your future, the power to make choices and the power to avoid circumstances that limit your choices. Pivotal offers families unbiased conversation leading to an 'Action Plan' inclusive of your choices and wishes.

YOUR VOICE: We all deserve to be heard! Pivotal's programs are Person Centred, offering a platform for an understanding of your needs and wants, empowering your voice! Given the right conversation and solutions, Pivotal strives to improve your future quality of life.



SOLUTIONS: When you know what the question is, offering a solution is much easier! The challenge is discovering what the question is. Often we are introduced to a situation that causes us to discover an underlying or unrealized challenge. Other times, it may require planning for the future as a result of a dramatic change in circumstances. The 'Action Plan' is designed to be inclusive of these solutions.

TRANSPARENCY: Pivotal's services are inclusive of you and your family and therefore we will always be transparent, offering you unbiased guidance, detailed action plans, referrals and costs. Pivotal is here to improve your quality of life not to take advantage of it. We work hand in hand with all of our referral solutions and guide you through the 'Action Plan', empowering you and your family to meet your goals. Pivotal is not Exclusive to any brand or service, ensuring solutions best suited for your needs and wants.

COSTS: Building on being transparent, our pricing is simple yet flexible. We offer a NO-CHARGE 2 hour discovery consultation with you and any others that you would like to include. We will return to you with an 'Action Plan' outline based on the information and goals discussed, as well as any suggestions. For some, the solution is simple and may require a few additional consulting hours, (\$110.00/hr), while other situations may be more involved. When deciding to move forward with the 'Action Plan', you will have a choice; Implement the full plan or only parts of it. 'Action Plan' fees start at \$1500.00 and may increase based on the details and 3rd party* involvement required to achieve your goals. The 'Action Plan' outline will offer you strategic pricing check points so you will be able to assess the costs early on in the program and design the plan moving forward.

3rd party* fees are paid directly by the customer to the 3rd party separate from any Pivotal fees. These details will be presented in the 'Action Plan'.

